

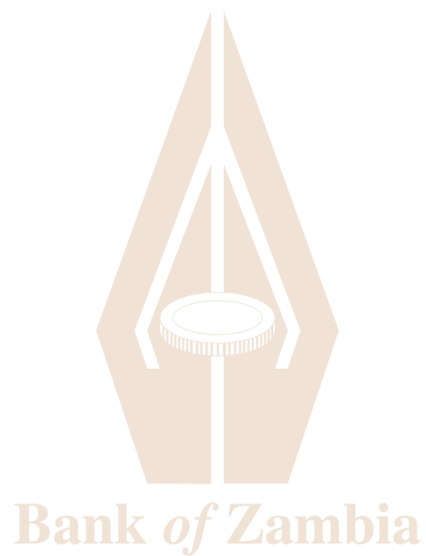
Direction of Trade Report



September 2023



Bank of Zambia



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This Report analyses the direction of merchandise trade for the second quarter of 2023. The statistics based on the Harmonised Coding System (HS) are reported and exports are valued as free on board (f.o.b.) while imports are reported at cost, including insurance and freight (c.i.f.).

1.0 Major Destinations for Zambia's Exports

... major export destinations were Switzerland, Democratic Republic of Congo, China, Singapore, and South Africa

Compared to the second quarter of 2022, total export earnings decreased by 11.1 percent to US\$2.6 billion in the second quarter of 2023. This was mostly on account of the decline in copper earnings by 6.2 percent to US\$1.7 billion due to lower export volumes occasioned by low ore grades and operational challenges at some mines (Table 1). However, non-traditional exports (NTEs) grew by 7.3 percent to US\$816.4 million, reflecting strong demand for electricity, sulphur of all kinds, gemstones, and cane sugar.

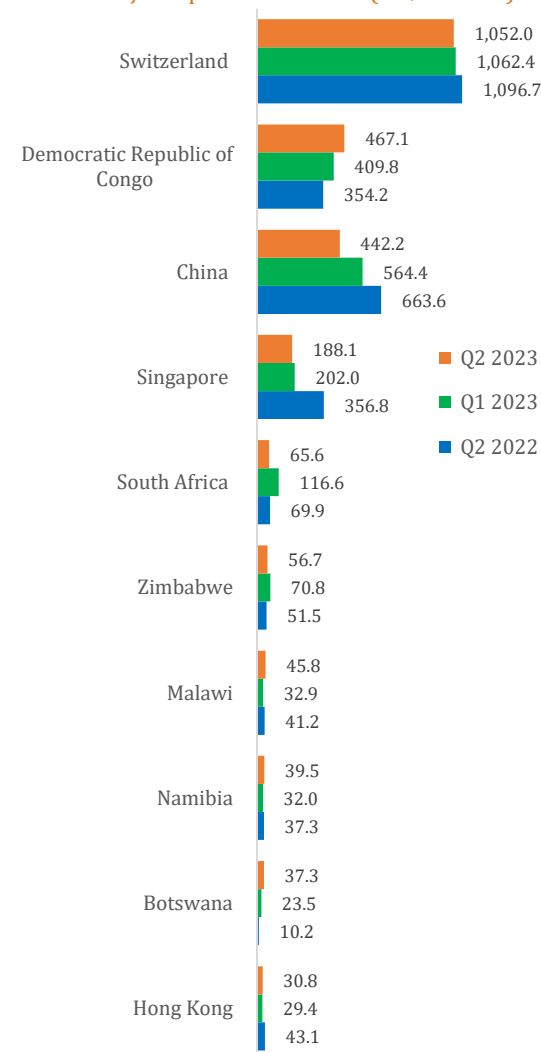
Table 1 presents export earnings by product and main destination country, respectively. Chart 1, appendices 1 and 2 show only earnings by destination country while Chart 2 shows earnings by product. Chart 3 highlights the main export products excluding copper and articles therefore. Charts 4-8 show the earnings of the five top products and respective destinations. Appendices 5-7 highlight Zambia's trade within the Regional Economic Communities, the Common Market for Eastern and Southern Africa (COMESA) and the Southern Africa Development Community (SADC) blocs of which Zambia is a member.

Table 1: Top export product type by main destinations (US\$ millions)

Top Product	Main destination	Q2 2022	Q2 2023	% Change
Copper and articles thereof	Switzerland	1,096.7	1,020.4	(7.0)
Salt, sulphur; earth and stone	Democratic Republic of Congo	78.1	121.4	55.4
Mineral fuels, oils and products	Namibia	30.9	33.6	8.7
Vehicles, parts and accessories	Democratic Republic of Congo	3.3	74.2	2,145.4
Iron and steel	Italy	25.9	13.5	(47.8)

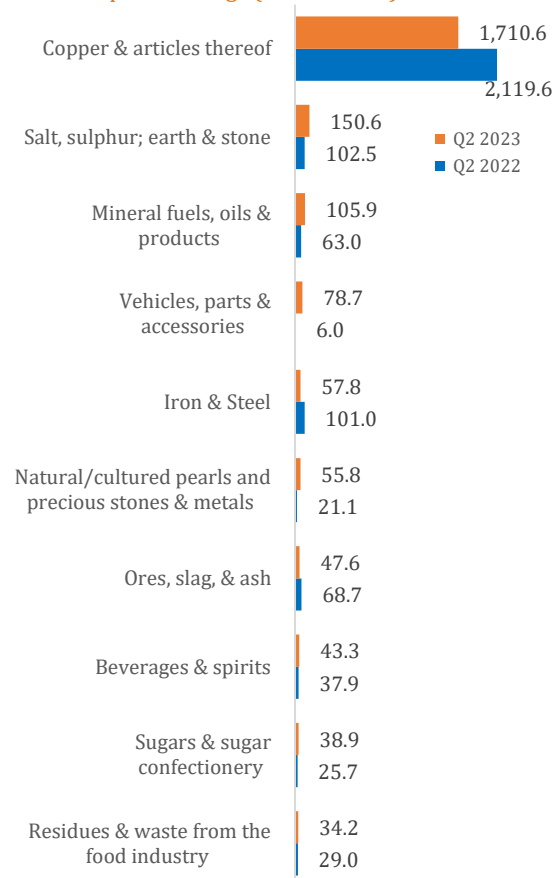
Source: ZamStats

Chart 1: Major export destinations (US\$ millions)



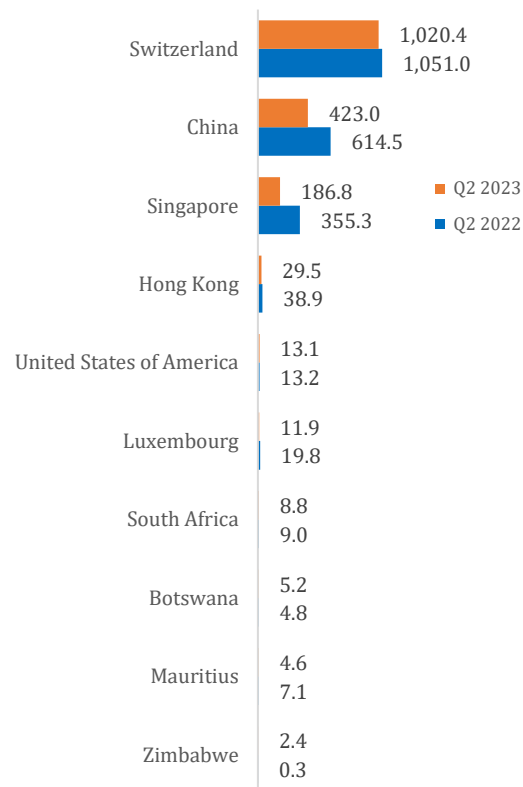
Source: Zambia Statistics Agency (ZamStats)

Chart 2: Export earnings (US\$ millions)



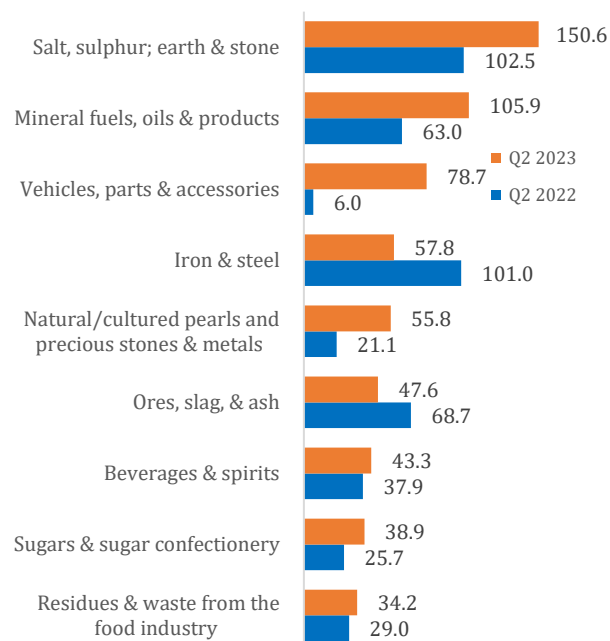
Source: ZamStats

Chart 4: Major export destinations for copper and articles thereof (US\$ millions)



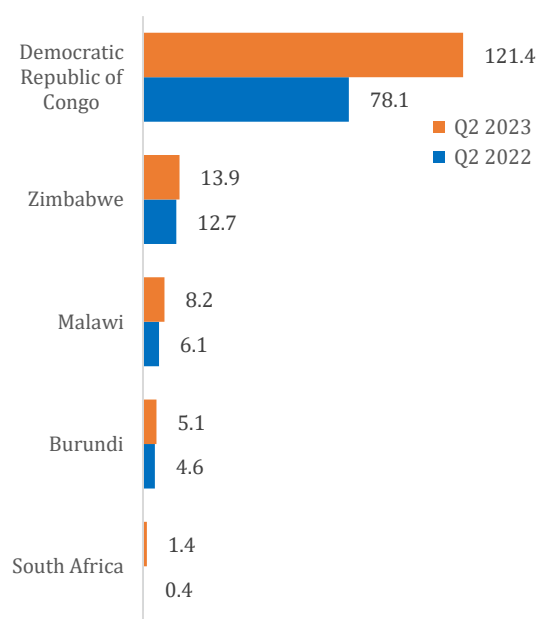
Source: Zamstats

Chart 3: Export earnings, excluding copper (US\$ millions)



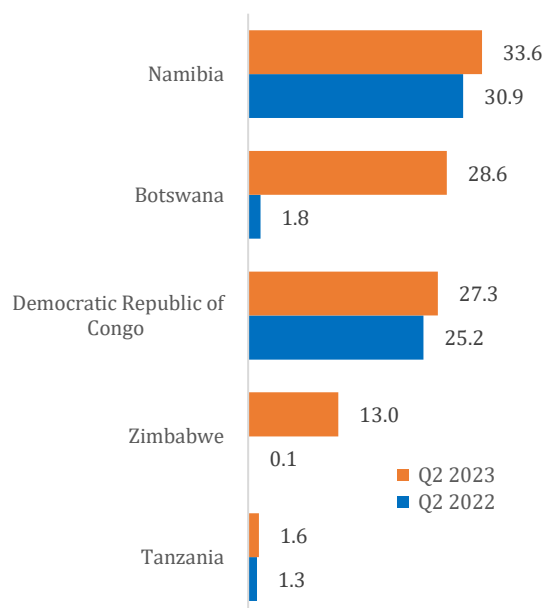
Source: ZamStats

Chart 5: Major export destinations for salt, sulphur, earth and stone (US\$ millions)



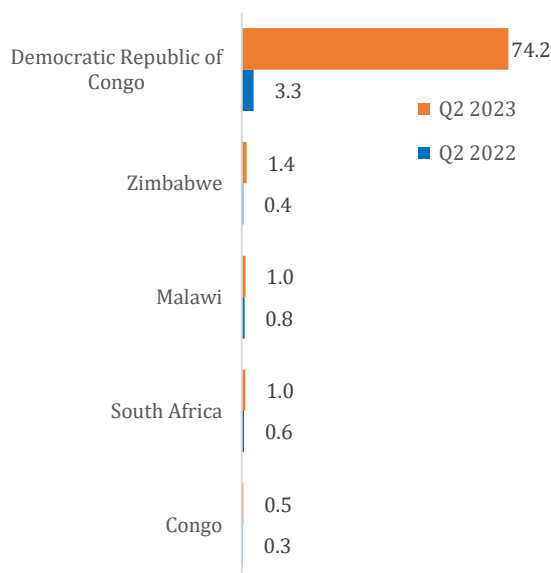
Source: ZamStats

Chart 6: Major export destinations of mineral fuels, oils, and products (US\$ millions)



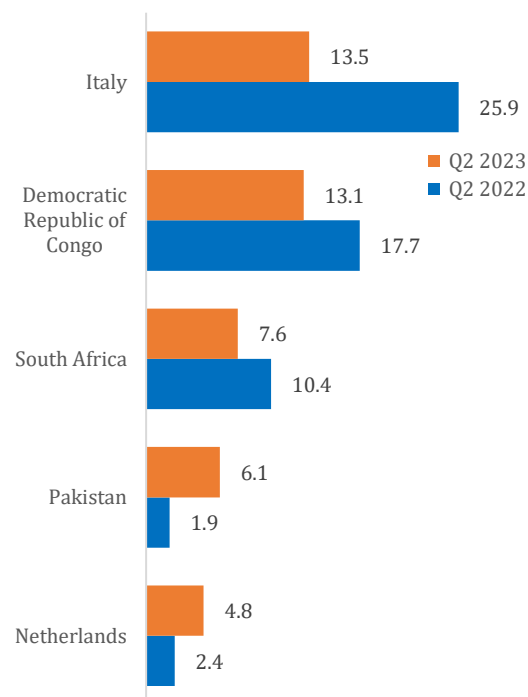
Source: ZamStats

Chart 7: Major export destinations of vehicles, parts, and accessories (US\$ millions)



Source: ZamStats

Chart 8: Major export destinations of iron and steel (US\$ millions)



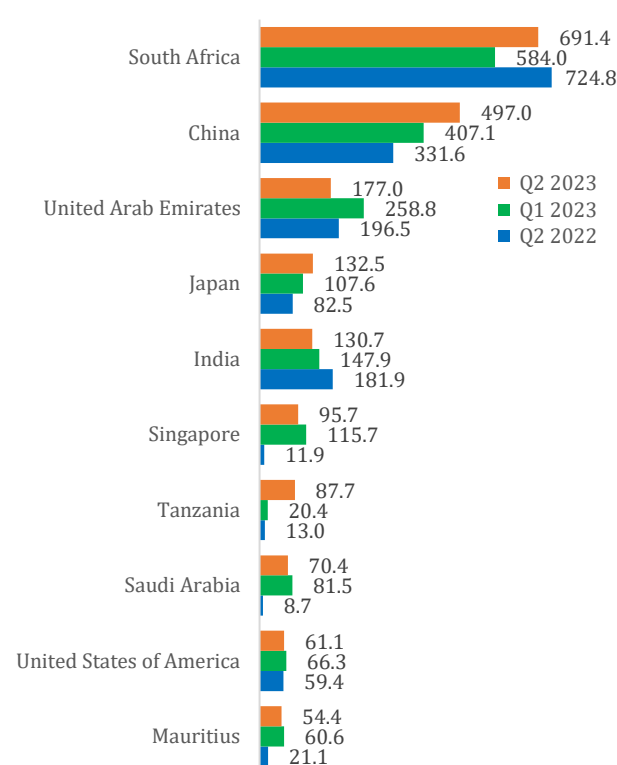
Source: ZamStats

2.0 Major Source Countries for Zambia's Imports

... major source countries for imports were South Africa, China, United Arab Emirates, India, and Singapore

In the second quarter of 2023, merchandise imports grew by 10.9 percent to US\$2.6 billion compared to the same quarter in 2022. The increase was broad-based, reflecting improvements in domestic economic activity as imports of petroleum products, industrial boilers and equipment, fertilisers, as well as vehicles increased (Table 2). Imports from the top five source countries accounted for 62.5 percent, with South Africa as the most significant contributor, at 26.5 percent (Chart 9, appendices 3 and 4).

Chart 9: Top Source countries for imports (US\$ millions)



Source: ZamStats

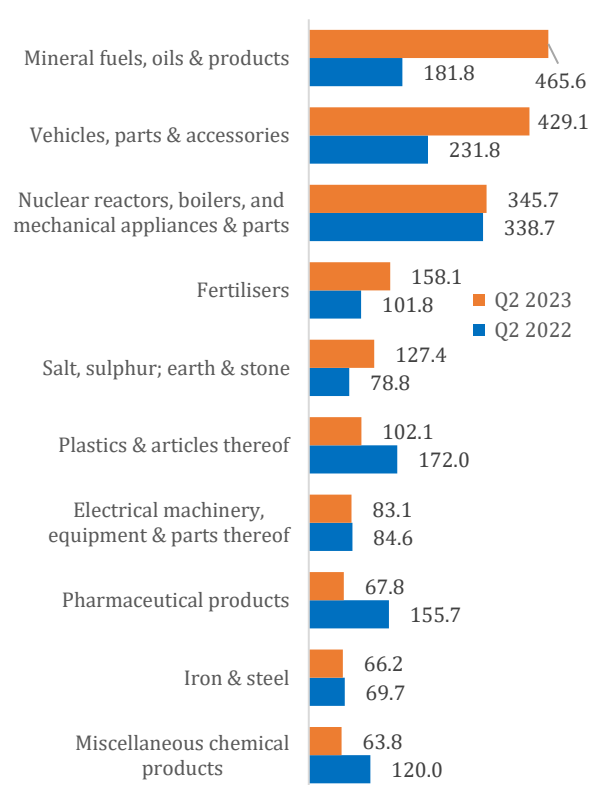
Table 2: Top Imports products by main source country (US\$ millions)

Top Product	Source country	Q2 2022	Q2 2023	% Change
Mineral, fuels, oils and products	United Arab Emirates	123.8	105.7	(14.6)
Vehicles, parts and accessories	China	51.4	132.3	157.5
Nuclear reactors, boilers, and mechanical appliances and parts	China	87.4	115.6	32.3
Fertilisers	South Africa	60.9	49.2	(19.1)
Salt, sulphur; earth and stone	Qatar	4.9	31.6	546.3

Source: ZamStats

The top five import commodities are presented in Chart 10.

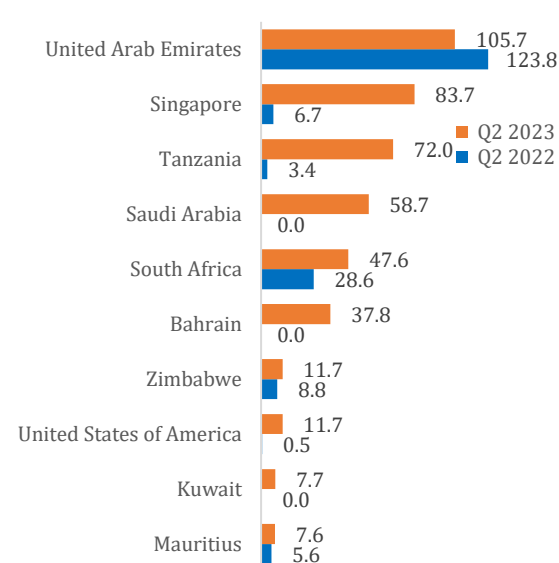
Chart 10: Major Import Commodities (US\$ millions)



Source: ZamStats

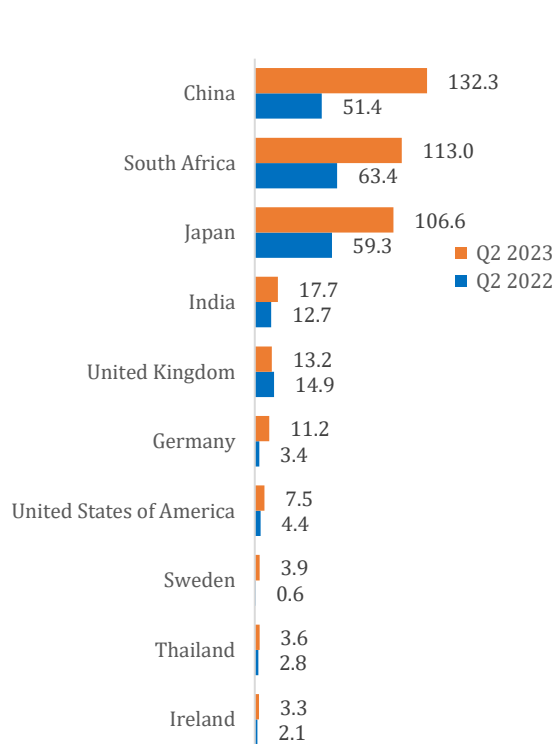
The source countries for Zambia's top five major imports are provided in Charts 11 - 15.

Chart 11: Source countries for Mineral fuels, oils and products (US\$ millions)



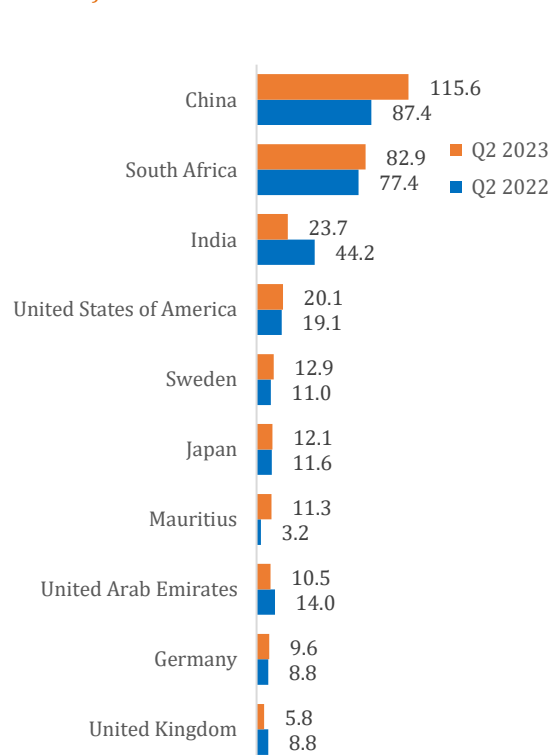
Source: ZamStats

Chart 12: Source countries for Vehicles, parts and accessories (US\$ millions)



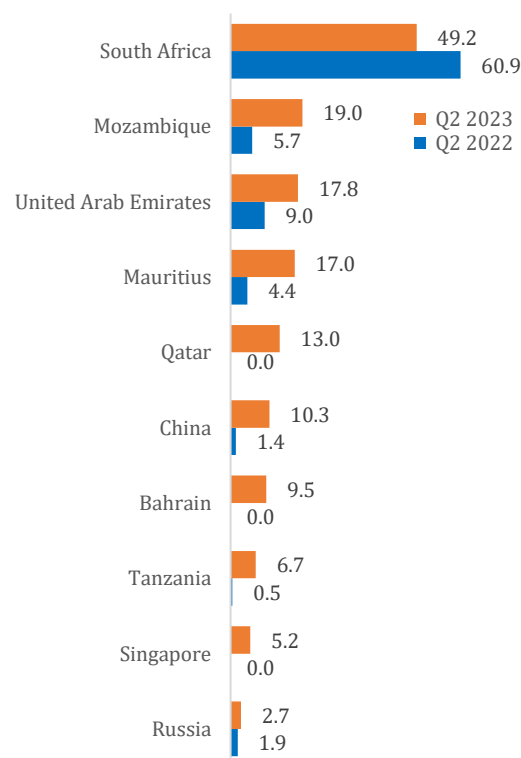
Source: ZamStats

Chart 13: Source countries for Nuclear reactors, boilers, and mechanical appliances and parts (US\$ millions)



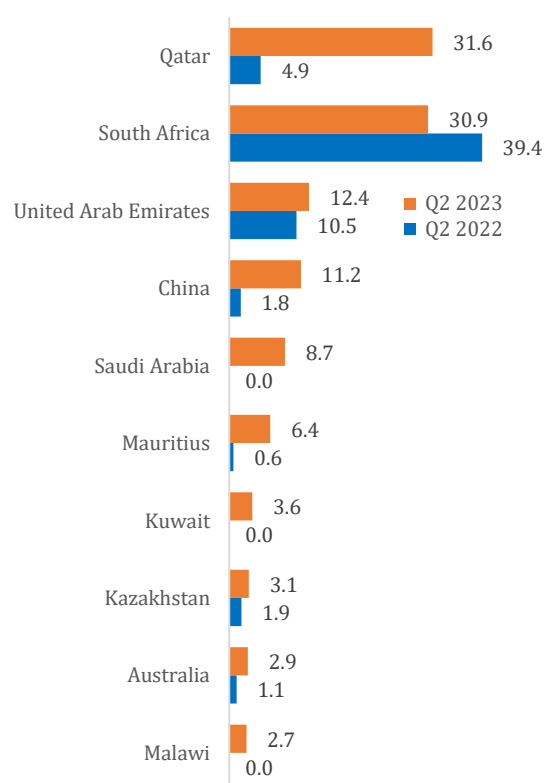
Source: ZamStats

Chart 14: Source countries for Fertilisers (US\$ millions)



Source: ZamStats

Chart 15: Source countries for Salt, sulphur; earth and stone (US\$ millions)



Source: ZamStats

Appendix 1: Major Export Destinations for Zambia's Exports (US\$ Millions)

COUNTRY	Q2 2022	Q3 2022	Q4 2022	Q1 2023	Q2 2023
Australia	0.1	0.1	0.3	0.3	1.1
Belgium	1.5	8.4	8.9	1.1	1.7
Botswana	10.2	10.7	20.3	23.5	37.3
Burundi	5.3	5.9	8.3	6.0	6.0
China	663.6	599.3	522.8	564.4	442.2
Congo, Democratic Republic	354.2	476.2	459.0	409.8	467.1
Egypt	2.3	0.4	1.0	0.0	0.0
Eswatini	0.8	2.0	0.2	0.0	0.0
France	0.4	0.2	1.0	0.2	0.5
Germany	3.4	6.7	8.7	2.5	3.5
Hong Kong	43.1	29.5	26.6	29.4	30.8
India	5.7	7.6	18.3	24.9	27.9
Kenya	20.8	31.8	17.9	5.4	14.7
Korea, Republic of (South)	0.6	0.0	0.0	2.9	0.0
Kuwait	0.0	0.0	0.0	0.0	0.0
Luxembourg	19.8	12.1	19.0	6.0	12.6
Madagascar	0.1	0.1	0.3	0.3	0.8
Malawi	41.2	34.3	24.7	32.9	45.8
Malaysia	0.1	0.3	0.4	0.1	0.2
Mozambique	7.7	9.1	7.4	5.6	5.5
Namibia	37.3	39.8	40.8	32.0	39.5
Netherlands	4.1	4.0	4.3	4.4	8.4
Other	67.9	50.8	70.4	44.3	41.7
Pakistan	1.9	2.8	4.2	4.7	13.2
Philippines	0.1	0.0	0.3	0.0	0.0
Republic of Thailand	0.2	0.1	18.3	0.0	18.0
Rwanda	3.9	8.0	12.0	8.1	3.7
Saudi Arabia	0.3	0.0	0.1	0.0	0.8
Singapore	356.8	283.3	246.6	202.0	188.1
South Africa	69.9	72.5	62.4	116.6	65.6
Sudan	0.1	0.0	0.0	0.4	0.0
Sweden	0.1	0.0	0.3	0.5	0.1
Switzerland	1,096.7	1,049.0	1,024.1	1,062.4	1,052.0
Tanzania, United	65.4	42.5	30.1	19.4	22.5
United Arab Emirates	1.9	16.8	3.9	12.5	4.4
United Kingdom	5.8	7.7	2.8	4.1	3.0
United States of America	18.7	16.6	8.5	15.2	17.9
Zimbabwe	51.5	85.6	90.9	70.8	56.7
Total	2,963.5	2,914.3	2,765.2	2,712.9	2,633.2

Source: ZamStats

Appendix 2: Major Export Destinations for Zambia's Exports (US\$ Millions)



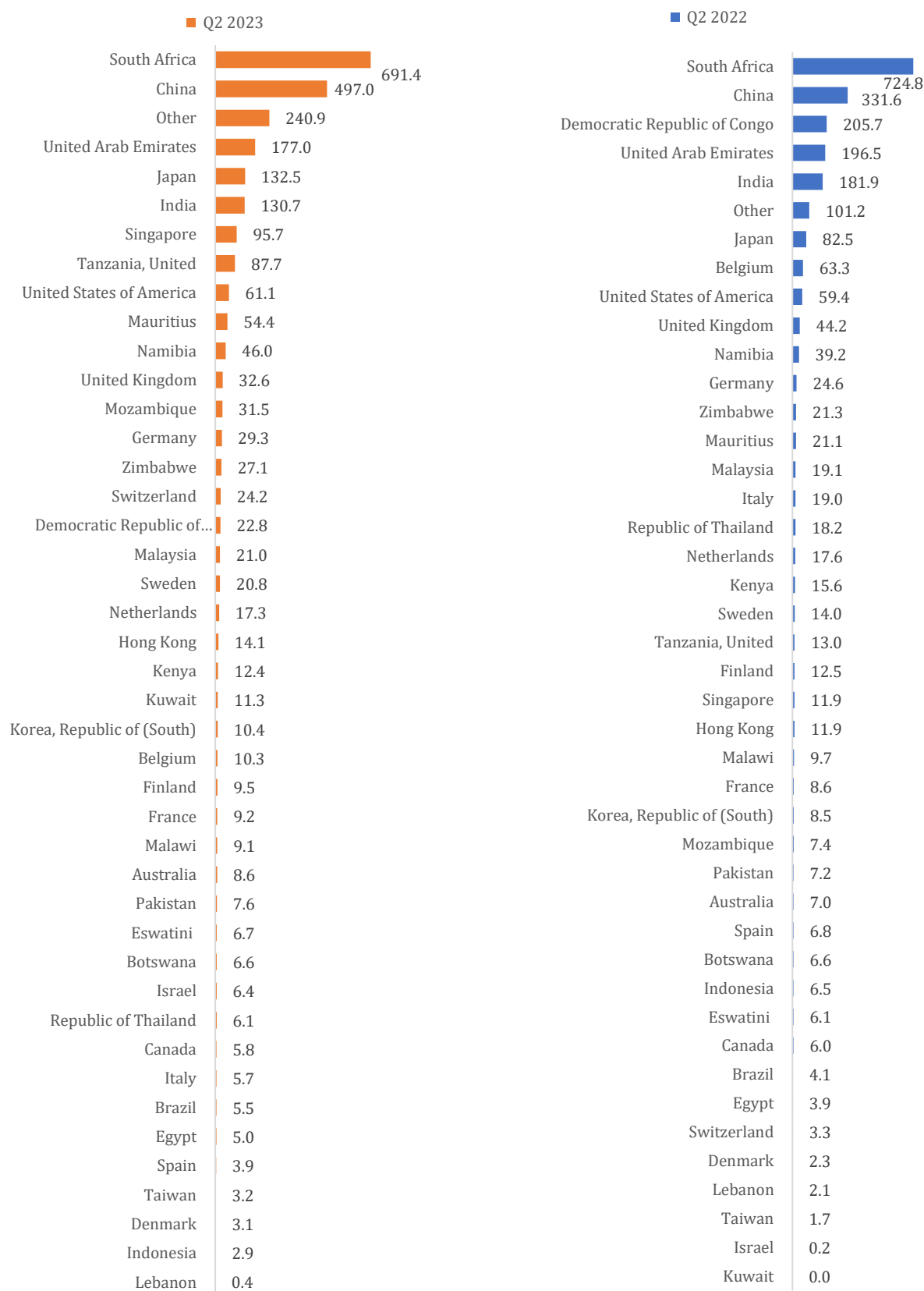
Source: ZamStats

Appendix 3: Major Source Countries for Zambia's Imports (US\$ Millions)

Country	Q2 2022	Q3 2022	Q4 2022	Q1 2023	Q2 2023
Australia	7.0	6.9	8.6	11.6	8.6
Belgium	63.3	29.0	11.8	36.9	10.3
Botswana	6.6	6.5	9.5	4.3	6.6
Brazil	4.1	6.7	6.4	4.9	5.5
Canada	6.0	3.2	4.4	3.9	5.8
China	331.6	382.9	417.4	407.1	497.0
Congo, Democratic Republic	205.7	133.6	102.7	63.2	22.8
Denmark	2.3	4.5	13.0	2.0	3.1
Egypt	3.9	7.1	3.1	3.0	5.0
Eswatini	6.1	6.0	6.2	2.3	6.7
Finland	12.5	15.6	8.5	16.1	9.5
France	8.6	26.5	9.8	10.1	9.2
Germany	24.6	31.4	31.8	29.1	29.3
Hong Kong	11.9	22.0	17.0	8.9	14.1
India	181.9	132.1	148.8	147.9	130.7
Indonesia	6.5	3.6	4.4	13.4	2.9
Israel	0.2	0.4	1.5	26.2	6.4
Italy	19.0	16.7	5.8	7.0	5.7
Japan	82.5	79.1	87.4	107.6	132.5
Kenya	15.6	13.2	15.0	20.2	12.4
Korea, Republic of (South)	8.5	9.7	9.8	9.6	10.4
Kuwait	0.0	8.1	6.4	16.0	11.3
Lebanon	2.1	0.5	0.4	0.5	0.4
Malawi	9.7	6.6	14.1	9.5	9.1
Malaysia	19.1	18.9	21.8	23.3	21.0
Mauritius	21.1	59.2	107.5	60.6	54.4
Mozambique	7.4	7.2	19.6	20.5	31.5
Namibia	39.2	37.9	35.2	45.6	46.0
Netherlands	17.6	18.0	15.1	15.3	17.3
Other	101.2	121.2	206.0	242.4	240.9
Pakistan	7.2	6.9	7.2	7.2	7.6
Republic of Thailand	18.2	10.0	9.6	8.9	6.1
Singapore	11.9	16.0	24.3	115.7	95.7
South Africa	724.8	742.8	702.4	584.0	691.4
Spain	6.8	7.4	5.4	33.5	3.9
Sweden	14.0	9.4	26.9	10.9	20.8
Switzerland	3.3	7.2	13.9	32.2	24.2
Taiwan	1.7	1.9	2.7	2.3	3.2
Tanzania, United	13.0	15.8	19.4	20.4	87.7
United Arab Emirates	196.5	172.2	154.5	258.8	177.0
United Kingdom	44.2	42.3	43.9	30.6	32.6
United States of America	59.4	62.0	62.7	66.3	61.1
Zimbabwe	21.3	27.0	24.8	17.6	27.1
Total	2,348.4	2,335.2	2,446.5	2,557.6	2,604.9

Source: ZamStats

Appendix 4: Major Source Countries for Zambia's Imports (US\$ Millions)



Source: ZamStats

Appendix 5: Zambia's Trade with SADC (Exclusively) (US\$ Millions)

	Q2 2022		Q3 2022		Q4 2022		Q1 2023		Q2 2023	
COUNTRY	X	IM	X	IM	X	IM	X	IM	X	IM
Angola	1.3	0.0	1.5	0.0	2.2	0.1	1.7	0.0	0.6	0.1
Botswana	10.2	6.6	10.7	6.5	20.3	9.5	23.5	4.3	37.3	6.6
Lesotho	0.0	0.0	2.3	0.0	0.1	0.0	0.6	0.0	1.3	0.0
Mozambique	7.7	7.4	9.1	7.2	7.4	19.6	5.6	20.5	5.5	31.5
Namibia	37.3	39.2	39.8	37.9	40.8	35.2	32.0	45.6	39.5	46.0
South Africa	69.9	724.8	72.5	742.8	62.4	702.4	116.6	584.0	65.6	691.4
Tanzania	65.4	13.0	42.5	15.8	30.1	19.4	19.4	20.4	22.5	87.7
TOTAL	191.8	791.1	178.3	810.3	163.2	786.2	199.4	674.8	172.3	863.3

X and IM denote exports and Imports, respectively

Source: ZamStats

Appendix 6: Zambia's Trade with COMESA (Exclusively) (US\$ Millions)

	Q2 2022		Q3 2022		Q4 2022		Q1 2023		Q2 2023	
COUNTRY	X	IM	X	IM	X	IM	X	IM	X	IM
Burundi	5.3	0.0	5.9	0.0	8.3	0.0	6.0	0.0	6.0	0.0
Comoros	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Djibouti	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Egypt	2.3	3.9	0.4	7.1	1.0	3.1	0.0	3.0	0.0	5.0
Eritrea	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Ethiopia	0.1	0.0	0.0	0.1	0.0	0.0	0.0	0.0	0.0	0.1
Kenya	20.8	15.6	31.8	13.2	17.9	15.0	5.4	20.2	14.7	12.4
Libya	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Rwanda	3.9	0.1	8.0	0.0	12.0	0.1	8.1	0.0	3.7	0.0
Sudan	0.1	0.0	0.0	0.0	0.0	0.0	0.4	0.0	0.0	0.0
Uganda	5.0	0.3	3.9	0.3	5.3	0.7	4.8	5.9	4.6	6.2
TOTAL	37.4	19.9	50.0	20.7	44.5	18.9	24.6	29.2	29.1	23.7

Note: X and IM denote exports and Imports, respectively

Source: ZamStats

Appendix 7: Zambia's Trade with SADC and COMESA (US\$ Millions)

	Q2 2022		Q3 2022		Q4 2022		Q1 2023		Q2 2023	
COUNTRY	X	IM	X	IM	X	IM	X	IM	X	IM
Democratic Republic of Congo	354.2	205.7	476.2	133.6	459.0	102.7	409.8	63.2	467.1	22.8
Madagascar	0.1	0.0	0.1	0.1	0.3	0.3	0.3	0.0	0.8	0.1
Malawi	41.2	9.7	34.3	6.6	24.7	14.1	32.9	9.5	45.8	9.1
Mauritius	8.7	21.1	5.6	59.2	5.0	107.5	7.3	60.6	7.3	54.4
Seychelles	0.0	0.0	0.3	0.1	0.0	5.9	0.0	0.0	0.0	0.0
Eswatini	0.8	6.1	2.0	6.0	0.2	6.2	0.0	2.3	0.0	6.7
Zimbabwe	51.5	21.3	85.6	27.0	90.9	24.8	70.8	17.6	56.7	27.1
TOTAL	456.4	264.0	604.1	232.6	580.0	261.5	521.1	153.1	577.7	120.1

Note: X and IM denote exports and Imports, respectively

Source: ZamStats



Bank of Zambia